

To Apply:

Apply online at www.andersonsinc.jobs and search R6132

Position Overview

This position is responsible for customer account management and coordinating and executing trading activities for assigned commodities.

Key Responsibilities

- Coordinate and manage the buying and selling activities for assigned commodities
- Determine supply and demand, survey market conditions, and analyze other economic forces to establish position in the market
- Initiate, negotiate and agree on terms of commodity purchase/sale contracts, such as price, quality, quantity, transportation, timing and payment
- Arrange efficient transportation of commodities
- Ensure thorough and accurate follow-up, execution, and closure to all contracts
- Maintain regular customer communication to build and grow customer relationships

What is expected of you and others at this level

- Intermediate knowledge and experience in own discipline; still acquiring higher level knowledge and skills.
- Solves a range of straightforward problems
- Analyzes possible solutions using standard procedures
- Receives a moderate level of guidance and direction

Minimum Qualifications & Skills

- Bachelor's Degree required
- 2-5 years' relevant experience required

Additional Job Description

- Compliance with all Company policies
- The qualifications for this role include strong knowledge of the industry and the products and services offered, market trends and meeting established sales/merchandising goals.
- High level of integrity and strong work ethic
- Time and priority management

Note: This job description is intended to describe the general nature and level of work performed. It does not include all responsibilities and skills required of the job and may be changed at any time. All responsibilities must be completed in compliance with all safety protocols, policies, procedures and consistent with the spirit and philosophy of The Andersons' Statement of Principles.